

# UNIVERSAL MARINA

## RIVER HAMBLE

### Dry Stack Prices

1 April 2020 to 31 March 2021

#### Dry Stack – In Stack

Per metre per annum £505

#### Dry Stack - On Skid

Per metre per annum £595

#### Price Per metre per month

Summer rate £70.14  
Winter rate £35.07

#### Price Per metre per month

Summer rate £108.33  
Winter rate £54.17

Maximum weight: 4 tons

LOA: up to 10 metres (minimum charge of LOA 5.5 metres)

**Summer rate: 1 April to 30 September  
31 March**

**Winter rate: 1 October to**

#### Benefits

Unlimited lifts and launches (subject to 2-hour notice period)

Power wash after each lift

Free Wi-Fi

Free water and electricity when on marina berth (16-amp)

Use of dedicated luxury lounge, laundry and bathrooms

Parking - Dry Stack customers are entitled to register 2 cars plus 50% discount on guest cars

#### Additional Annual contract Benefits

Sea Start membership during contract  
Up to seven days free berthing on wet pontoon after launch (subject to availability)

Hamble River Harbour Dues are included for contracted boat

Trans-Europe membership, gives 50% discount on visitor rates at member marinas for up to 5 days (subject to Trans-Europe Terms and Condition's)

#### Payment Terms

10% deposit is required to secure slot or skid

Bookings are subject to John Willment Marine Ltd t/a Universal Marina Terms and Conditions

Prices are correct at the time of printing.

Universal Marina reserve the right to alter or amend prices without notice.

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### Prices Ashore

1 January 2020 – 31 December 2021

Storage Ashore		
Per metre per day		
	Up to 60 Days	Over 60 days
6.5m - 10.5m	£1.00	£1.50
10.51m - 13.5m	£1.15	£1.65
13.51m - 15m	£1.35	£1.88
15.01m and Over	£1.45	£1.95

From July to December 20% Discount on Storage Ashore

### Annual Storage Ashore (Dry Sail)

In Cradle per metre per annum	£830
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Includes up to 10 lifts (subject to 24-hour notice period)

Any additional lifts will be charged at 50% of the prevailing lift rate

### Dinghy Park

Per annum	£1,250.00
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Max LOA 4m

### Yard Lifting

Price per metre		
Lift, Pressure Wash, Block or Lift, Hold, Relaunch		Launch
Up to 10m	£28.00	£23.00
10.01 - 15m	£35.00	£28.00
15.01 – 18	£42.00	£35.00
18.01 plus	£56.00	£42.00

Charges are based on length overall

All lifting prices are inclusive of a complimentary pressure wash.

Any vessel which cannot be moved by forklift or Knijpstra may have a surcharge applied.

Any non-production modifications or changes to a vessel must be notified to the lifting team before lifting. If there are issues with your boat, such as heavy fouling which delay lifting a surcharge may apply (£160 per hour inc VAT – minimum 30 minutes).

Out hours and weekend emergency call out is subject to £180 surcharge plus normal tariff.

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### Prices Ashore

1 January 2020 – 31 December 2021

#### General Yard Services

Trailer storage.	£5.50 per metre per week
Shuffle Ashore (Cradle only) per hour	£160
Marina staff labour (per member of staff per hour)	£60.00
Forklift & Driver Hire (per hour)	£100.00
Cherry Picker & Driver Hire(per hour)	£100.00

#### Additional Marina Goods & Services

Brand new large dock fender	£80.00
Brand new small/corner dock fender	£50.00
Large dock fender fittings	£12.00
Second hand large dock fender	£30.00
Second hand small/corner dock fender	£15.00
Extra cleats (in addition to standard 3)	£25.00

#### Payment Terms

All invoices must be paid in full in advance  
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### Prices Afloat

1 April 2020 to 31 March 2021

#### Annual Contract Pontoons

Price per metre	
6.5m - 8m	£ 595.00
8.01m - 10.5m	£ 680.00
10.51m - 12m	£ 750.00
12.01m - 13.5m	£ 780.00
13.51m - 15m	£ 790.00
15.01m - 16.5m	£ 804.00
16.51m +	£ 820.00
Hammer Heads	POA
Semi Tidal Berths	£405.00
Mid-River Pontoons	£370.00

#### Monthly Contract Pontoons

Price per metre	Summer	Winter
6.5m - 8m	£82.64	£41.32
8.01m - 10.5m	£94.44	£47.22
10.51m - 12m	£104.17	£52.08
12.01m - 13.5m	£108.33	£54.17
13.51m - 15m	£109.72	£54.86
15.01m - 16.5m	£111.67	£55.83
16.51m +	£113.89	£56.94
Hammer Heads	POA	POA
Semi Tidal Berths	£56.25	£28.13
Mid-River Pontoons	£51.39	£25.69

#### Jet Ski Park

Per month	£200.00
Per annum	£1750.00

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### Prices Afloat

1 April 2020 to 31 March 2021

#### Visitor Berth (Up to 14 nights)

Per metre per night

Up to 12m	£3.80
12.01 - 18m	£4.20
18.01m +	£4.80

#### Short Stay (Maximum 4 hours)

Price per metre	£1.50
Minimum charge	£5.00

#### Annual Berthing Benefits (within contractual period)

Free Wi-fi

Marina Berth holders receive free water and electricity when on marina (16 amp)

Use of dedicated luxury lounge, laundry and bathrooms

Marina berth holders receive 21 days free storage ashore (subject to availability)

10% discount on lifts and launches

Car parking use: Marina Berth holders are entitled to register 3 cars plus 50% discount on guest cars

Dinghy park and Jet Ski Park users are entitled to register 1 car 50% discount on guest cars

Hamble River Harbour Dues are included for contracted boat

Trans-Europe membership, gives 50% discount on visitor rates at member marinas (subject to Trans-Europe T&C's)

#### Monthly Berthing Benefits:

Free Wi-fi

Marina Berth holders receive free water and electricity when on marina berth (16 amp)

#### Payment Terms

10% deposit is required to secure an annual berth

All marina berths are charged at a minimum LOA of 6.5m

Multihulls are charged at 1.5 times the LOA at the applicable rate

All monthly berths must be booked and paid for in advance

Visitor berths must be booked 24 hours in advance and paid for prior to departure

Group bookings of five or more boats receive 10% discount provided booking and payment in full is received 48 hours before arrival

All Bookings are subject to John Willment Marine Ltd t/a Universal Marina Terms and Conditions